LEAGUE OF AMERICAN WHEELMEN, INC. (D/B/A LEAGUE OF AMERICAN BICYCLISTS) AND SUBSIDIARY

FINANCIAL STATEMENTS

DECEMBER 31, 2011

LEAGUE OF AMERICAN WHEELMEN, INC. (d/b/a League of American Bicyclists) AND SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2011

	PAGE
INDEPENDENT AUDITOR'S REPORT	3
CONSOLIDATED FINANCIAL STATEMENTS	
Exhibit 'A' – Consolidated Statement of Financial Position December 31, 2011	4
Exhibit 'B' – Consolidated Statement of Activities For the year ended December 31, 2011	5
Exhibit 'C' – Consolidated Statement of Cash Flows For the year ended December 31, 2011	6
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	7-10
SUPPLEMENTAL INFORMATION	
Exhibit 'D' – Consolidating Statement of Financial Position December 31, 2011	11
Exhibit 'E' – Consolidating Statement of Activities For the year ended December 31, 2011	12
Exhibit 'F' – Consolidated Statement of Functional Expenses For the year ended December 31, 2011	13

KRONZEK, FISHER & LOPEZ, PLLC

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INDEPENDENT AUDITOR'S REPORT

Board of Directors League of American Wheelmen, Inc. and Subsidiary Washington, DC

We have audited the accompanying consolidated statement of financial position of the League of American Wheelmen, Inc. (d/b/a League of American Bicyclists) and Subsidiary (collectively referred to as the League) (a nonprofit organization) as of December 31, 2011 and 2010, and the related consolidated statements of activities and cash flows for the year then ended. These consolidated financial statements are the responsibility of the management of the League. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the League as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basis consolidated financial statements taken as a whole. The supplemental consolidating information that appears on pages 11 and 12 and the supplemental consolidated schedule of functional expenses that appears on page 13 are presented for purposes of additional analysis and are not a required part of the basic financial consolidated financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic consolidated financial statements taken as a whole.

KRONZEK, FISHER & LOPEZ, PLLC

Certified Public Accountants

May 29, 2012

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2011

(With summarized Financial Information as of December 31, 2010)

ASSETS

		2011	2010
CURRENT ASSETS			
Cash and cash equivalents		\$ 25,828	\$ 46,686
Receivables (see Note 3)		451,962	430,509
Investments		537,942	528,512
Prepaid expenses		35,238	7,051
		1,050,970	1,012,758
PROPERTY AND EQUIPMENT		1,000,070	1,012,100
Furniture & equipment		176,363	171,899
Less: accumulated depreciation & amortization		141,487	125,638
2000. documented depresentier, a universalitie			
		34,876	46,261
OTHER ASSETS			
Receivables, net of current and discount (see Note 3)		83,633	
Deposits		7,061	2,832
			0.000
		90,694	2,832
		¢ 4.476.540	¢ 1061951
TOTAL ASSETS		\$ 1,176,540	\$ 1,061,851
	LIABILITIES AND NET ASSETS		
	LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES			
Accounts payable and accrued expenses		\$ 182,723	\$ 193,674
Line of credit		39,564	174,605
Deferred revenue		81,130	50,751
Capital lease obligation - current		2,692	2,439
·			
		306,109	421,469
LONG TERM LIABILITIES			
Capital lease obligation - net of current		6,536	9,229
		312,645	430,698
TOTAL LIABILITIES		312,043	430,090
NET ACCETS			
NET ASSETS Unrestricted		470,814	211,355
Temporarily restricted		393,081	419,798
Temporarily restricted			
TOTAL NET ASSETS		863,895	631,153
TOTAL LIABILITIES AND NET ASSETS		\$ 1,176,540	\$ 1,061,851

See accompanying notes to financial statements.

CONSOLIDATED STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2011

(With summarized Financial Information for the Year Ended December 31, 2010)

	Unrestricted	Temporarily Restricted	2011 Total	2010 Total
REVENUE				
Grants & Contributions	\$ 606,591	\$ 721,526	\$ 1,328,117	\$ 1,210,658
Membership dues	595,862	-	595,862	562,283
Programs & rallies	373,341		373,341	350,945
Publications	64,224	-	64,224	48,298
Interest & dividends	12,543	-	12,543	13,927
Net realized & unrealized gain/(loss)	(3,526)	-	(3,526)	40,166
Donated services	33,919	-	33,919	2,070
Other income	5,250	-	5,250	2,487
	1,688,204	721,526	2,409,730	2,230,834
Net assets released from:				
Satisfaction of program				
restrictions	748,243	(748,243)		
Total revenue	2,436,447	(26,717)	2,409,730	2,230,834
EXPENSES Program Services				
Program Services	1,107,252	_	1,107,252	1,211,517
Advocacy	324,103	_	324,103	320,519
Education	336,788	_	336,788	370,552
Membership services	230,895	_	230,895	242,771
Promotion Total program expenses	1,999,038		1,999,038	2,145,359
Support Services				407.070
General & Administrative	132,952		132,952	137,270
Fundraising	44,998	_	44,998	38,511
Total support expenses	177,950		177,950	175,781
Total expenses	2,176,988	<u> </u>	2,176,988	2,321,140
CHANGE IN NET ASSETS (DEFICIT)	259,459	(26,717)	232,742	(90,306)
Beginning net assets	211,355	419,798	631,153	721,459
Ending net assets	\$ 470,814	\$ 393,081	\$ 863,895	\$ 631,153

CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED DECEMBER 31, 2011

(With summarized Financial Information for the Year Ended December 31, 2010)

	2011	2010
Cash flows from operating activities:		
Cash received from grants & contributions	\$ 1,235,489	\$ 1,210,658
Cash received from Membership dues	595,862	562,283
Cash received from programs & rallies	390,849	351,236
Cash received from other activities	69,474	50,785
Cash received from interest income	-	1
Cash paid to employees and vendors	(2,170,586)	(2,255,698)
Net cash (used)/provided from operating activities	121,088	(80,735)
Cash flows from investing activities:		
Net sale/(purchase) of investments	-	24,105
Purchase of furniture & equipment	(4,465)	(18,083)
Net cash (used)/provided from investing activities	(4,465)	6,022
Cash flows from financing activities:		
Net borrowings on line of credit	(135,041)	104,605
Recognition of capital lease obligation	-	13,702
Principal payments on capital lease obligation	(2,440)	(2,034)
Net cash (used)/provided from financing activities	(137,481)	116,273
Net increase/(decrease) in cash and cash equivalents	(20,858)	41,560
Cash and cash equivalents - January 1, 2011 & January 1, 2010	46,686	5,126
Cash and cash equivalents - December 31, 2011 & December 31, 2010	\$ 25,828	\$ 46,686
		10,000
Reconciliation of increase/(decrease) in net assets to net cash used by operating activities:		
Increase/(decrease) in net assets	\$ 232,742	\$ (90,306)
Adjustments to reconcile increase/(decrease) in net assets		
to net cash (used)/provided by operating activities:		
Depreciation & amortization	15,850	15,605
Reinvested dividends & capital gains	(12,543)	(13,926)
Net unrealized (gain)/loss on investments	3,526	(40,166)
Donated stock	(413)	-
Changes in assets and liabilities:		
(Increase)/decrease in receivables	(105,086)	7,700
(Increase)/decrease in prepaid expenses	(28,187)	10,854
(Increase)/decrease in deposits	(4,229)	22,221
Increase/(decrease) in accounts payable and accrued expenses	(10,951)	14,692
Increase/(decrease) in deferred revenue	30,379	(7,409)
Net cash (used)/provided by operating activities	\$ 121,088	\$ (80,735)

See accompanying notes to financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2011

NOTE 1 - ORGANIZATION

The League of American Wheelmen, Inc. (d/b/a League of American Bicyclists) (LAB) is a not–for–profit organization incorporated in the state of Illinois and is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code, but is subject to unrelated business income tax. The organization is a publicly supported organization under Section 509(a)(1) of the Internal Revenue Code and Subsection 170(b)(A)(vi). LAB is organized to: promote and protect the rights of bicyclists, advocate for the interests of bicyclists, support bicycling skills education, and promote bicycling for fun, fitness and transportation. The League's activities are funded primarily through membership dues and contributions.

The League of American Wheelmen, Inc. Life Member and Memorial Funds Trust (the Trust) was created on April 5, 1978, to provide income for use in the furtherance of the purposes and objectives of the League. LAB funds the Trust for every life membership contribution it receives.

The Trust terminates upon the dissolution of LAB without the transfer of assets of LAB to a successor bicycling organization, or upon the determination of the Board of Directors of the League. Upon termination of the Trust, the Trustees will distribute to each living Life Member as of December 31, 1987, unless such Life Member waived his/her rights in writing, the lifetime membership dues contributed by that member. Any remaining balance of trust assets will be distributed to a bicyclist, charitable, scientific, or educational organization selected by the Trustee.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

<u>Basis of accounting</u> - The consolidated financial statements of the organization have been prepared on the accrual basis of accounting.

<u>Principles of Consolidation</u> – The consolidated financial statements include the account balances and transactions of LAB and the Trust (collectively referred to as the League). LAB and the Trust have been consolidated due to the presence of common control and economic interest, as required under accounting principles generally accepted in the United States of America. All significant inter-company balances and transactions have been eliminated in consolidation.

Revenue Recognition – Grants and contributions are recognized when the grant or contribution has been awarded. Restricted revenue is classified in the temporarily restricted fund until the provisions of the restriction are satisfied. Unrestricted grants & contributions are recognized in the unrestricted fund when awarded.

Memberships are effectively contributions, and there is no liability for future services associated with received membership dues, thus all dues are recognized as revenue as received.

<u>Property and equipment</u> - Furniture and equipment are recorded at cost. Depreciation on furniture and equipment is determined by the straight-line method based on estimated useful lives of three to seven years.

<u>Cash and Cash Equivalents</u> – The organization considers cash and cash equivalents to include all monies in banks and highly liquid investments.

<u>Fair Value of Financial Instruments</u> - The financial instruments of the organization are reported on the consolidated statement of financial position at market or fair values, or at carrying amounts that approximate fair values because of the short maturity of the instruments. See Note 9 for a description of financial instruments carried at fair value.

Investments – The organization reports under ASC 320 Investments - Debt & Equity Securities. Under ASC 320, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the consolidated statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2011

<u>Functional expenses</u> – The organization accounts for its expenses on a functional basis. Functional expenses include certain allocated overhead costs (rent, telephone, insurance, etc).

<u>Estimates</u> - The preparation of consolidated financial statements in conformity with generally accepted accounting principles require management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

NOTE 3 - RECEIVABLES

The League had \$535,595 recorded in receivables at December 31, 2011. Management believes these amounts to be fully collectible based on historical collection experience and other factors and, therefore, has not recorded an allowance against the receivables as of December 31, 2011. The receivables balance at December 31, 2011 is comprised of the following:

Current	
Grants	\$402,915
Pledges	29,000
Trade	20,047
	\$451,962
Non-current	

Pledges, net of current and discount of \$3,367

The interest rates used to discount the amounts expected to be collected in future years is 2%.

NOTE 4 - RETIREMENT PLAN

Effective January 1, 2002 the League established a 403(b) retirement plan. All employees are eligible to enroll and can begin contributing at any time immediately following his or her commencement of employment. Participating employees may change their contribution amount once annually. Employees may cancel their participation in the Plan at any time during the year. Contributions are made to the Plan on behalf of participants after the completion of one year of employment and equal 25% of the employee's contribution up to 10% of the employee's salary. Employer contributions to the plan were \$13,406 for the year ended December 31, 2011.

83,633

NOTE 5 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets are available for the following purposes:

Bicycle Friendly Communities National Bike Summit		\$ 314,581 <u>78,500</u>
	Total	\$ 393,081

Net assets were released from donor restrictions by incurring expenses or satisfying the purpose of time restrictions specified by donors as follows:

Bicycle Friendly Communities	\$ 645,243
National Bike Summit	92,500
Legal Program	10,000
Advocacy	500
Legal Program	10,000

Total \$ 748,243

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

DECEMBER 31, 2011

NOTE 6 - LINE OF CREDIT

The League has a \$200,000 line of credit at PNC Bank with a variable interest rate. At December 31, 2011, the outstanding balance on this line of credit was \$39,564 at a variable interest rate of 3.250%.

NOTE 7 - CAPITAL LEASE OBLIGATION

Effective February 2010, the League leases a copier under a capital lease through January 2015. The copier is included in fixed assets of the consolidated statement of financial position at a cost of \$13,702, which will be depreciated over 5 years.

NOTE 8 - COMMITMENTS AND CONTINGENCIES

The League occupied office space at 1612 K Street, NW, Suite 800, Washington, DC under a lease that expires April 30, 2011. Effective February 9, 2011 the League signed a lease for office space at 1612 K Street, NW Suite 510, Washington, DC under a lease for the period April 1, 2011 through March 31, 2014.

The minimum lease commitments contained in this lease is as follows:

January 1 – December 31, 2012	\$86,634
January 1 – December 31, 2013	89,233
January 1 – March 31, 2014	22,472

Rent expense was \$86,523 for the year ended December 31, 2011.

NOTE 9 - OTHER COMMITMENTS AND CONTINGENCIES

<u>Postage Meter Rental</u> – The League leases a postage meter rental under a 21 month, non-cancelable lease as of November 2010. Quarterly payments are \$825.

NOTE 10 - FAIR VALUE MEASUREMENTS

The organization adopted FASB ASC 820-10 (formerly SFAS No. 157, Fair Value Measurements for financial assets (and liabilities) measured on a recurring basis, as amended. FASB ASC 820-10 clarifies fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP), and expands disclosures about fair value measurements. FASB ASC 820-10 emphasizes that fair value is a market based measurement, not an entity-specific measurement, and therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, FASB ASC 820-10 established a fair value hierarchy based upon the transparency of the inputs to the valuation of an asset or liability. These inputs may be observable, whereby the market participant assumptions are developed based on market data obtained from independent sources, and unobservable, whereby assumptions about market participant assumptions are developed by the reporting entity based on the best information available in the circumstances. The three levels of the fair value hierarchy under FASB ASC 820-10 are described as follows:

Level 1 – inputs based on quoted prices (unadjusted) in active markets for identical assets or liabilities accessible at the measurement date.

Level 2 – inputs other than quoted prices included in Level 1 that are observable for the asset and liability, either directly or indirectly, through corroboration with observable market data (market corroborated inputs).

Level 3 – unobservable inputs for the asset or liability including inputs that reflect the reporting entity's assumptions in determining the fair value measurements.

LEAGUE OF AMERICAN WHEELMEN, INC. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS DECEMBER 31, 2011

The following table summarizes the Organization's assets and liabilities measured at fair value on a recurring basis as of December 31, 2011:

Assets Measured at Fair Value

		Quoted Prices in Active Markets for Identical
Description	Fair Value	(Level 1)
Money Market Stock Mutual Funds	\$ 1,142 139 537,803	\$ 1,142 139 537,803

The Organization used the following methods and significant assumptions to estimate fair value for assets and liabilities recorded at fair value.

Money Market, Stock & Mutual Funds are measured using quoted market prices for identical assets in active markets.

NOTE 11- INCOME TAXES

The Organization follows the authoritative guidance relating to accounting for uncertainty in income taxes included in FASB ASC 740-10, Income Taxes.

These provisions provide consistent guidance for the accounting for uncertainty in income taxes recognized in an entity's financial statements and prescribe a threshold of "more likely than not" for recognition and derecognition of tax positions taken or expected to be taken in a tax return. The Organization performed an evaluation of uncertain tax positions for the year ended December 31, 2011, and determined that there were no matters that would require recognition in the financial statements or which may have any affect on its tax-exempt status. As of December 31, 2011, the statute of limitations for tax years 2008 through 2010 remains open with federal and DC authorities.

NOTE 12- SUBSEQUENT EVENTS

The organization's management has evaluated subsequent events through May 29, 2012, the date the financial statements were available to be issued. There were no subsequent events identified through May 29, 2012 which require disclosure in these financial statements, however, the League Board agreed in principle on February 14, 2012 to support the unification of the League, Bikes Belong, and the Alliance for Biking and Walking to more effectively advance bicycling in the United States. The consensus goal is to speed progress in creating a bicycle-friendly America, where bicycling is a viable transportation — and recreation choice for everyone and more people bike more often. This proposed unification would combine the significant resources of the three groups into one effective, powerful organization with a clear, integrated structure and a single voice. League members will have the opportunity to approve/disapprove the final unification proposal.



CONSOLIDATING STATEMENT OF FINANCIAL POSITION

DECEMBER 31, 2011

ASSETS

	League of American Wheelmen, Inc	LAW Life Member and Memorial Funds Trust	Eliminations	Total
CURRENT ASSETS				
Cash and cash equivalents	\$ 24,686	\$ 1,142	\$ -	\$ 25,828
Receivables (see Note 3)	462,264	975	(11,277)	451,962
Investments	139	537,803	-	537,942
Prepaid expenses	35,238			35,238
	522,327	539,920	(11,277)	1,050,970
PROPERTY AND EQUIPMENT	4770 000			176,363
Furniture & equipment	176,363	-	-	141,487
Less: accumulated depreciation & amortization	141,487			141,401
	34,876	-	-	34,876
OTHER ASSETS	83,633	_	_	83,633
Receivables, net of current and discount (see Note 3)	7,061	_	· _	7,061
Deposits	7,001		· <u></u>	
	90,694	•	· · · · · · · · · · · · · · · · · · ·	90,694
TOTAL ASSETS	\$ 647,897	\$ 539,920	\$ (11,277)	\$ 1,176,540
<u>LIABILITIES AND NE</u>	T ASSETS			
OUDDENT LIADULTIES				
CURRENT LIABILITIES Accounts payable and accrued expenses	\$ 183,698	\$ 10,302	\$ (11,277)	\$ 182,723
Line of credit	39,564		-	39,564
Deferred revenue	81,130	, -	· -	81,130
Capital lease obligation - current	2,692	! <u>-</u>		2,692
Suprial reasons as a gament of the suprise of the s	307,084	10,302	(11,277)	306,109
LONG TERM LIABILITIES				
Capital lease obligation - net of current	6,536	-		6,536
TOTAL LIABILITIES	313,620	10,302	(11,277)	312,645
NET ASSETS				
Unrestricted	(58,80	529,618	· •	470,814
Temporarily restricted	393,08			393,081
TOTAL NET ASSETS	334,27		·	863,895
TOTAL NET ASSETS				
TOTAL LIABILITIES AND NET ASSETS	\$ 647,89	7 \$ 539,920	\$ (11,277)	\$ 1,176,540

CONSOLIDATING STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED DECEMBER 31, 2011

	League	of Ameri	can Wheel	men	, Inc.						
	Unrestricted		nporarily stricted		Total	Mer Me	W Life nber and emorial ids Trust	Elir	minations	-	Total
REVENUE											
Grants & Contributions	\$ 646,591	\$	721,526	\$	1,368,117	\$	-	\$	(40,000)	\$	1,328,117
Membership dues	582,550)	-		582,550		13,312		-		595,862
Programs & rallies	373,341		-		373,341		-		-		373,341
Publications	64,224	ļ	-		64,224		-		-		64,224
Interest & dividends	•	-	-		-		12,543		-		12,543
Net realized & unrealized gain/(loss)	(275	5)	-		(275)		(3,251)		-		(3,526)
Donated services	33,919)	-		33,919				-		33,919
Other income	5,250)			5,250			<u></u>	_		5,250
	1,705,600)	721,526		2,427,126		22,604		(40,000)		2,409,730
Net assets released from: Satisfaction of program											
restrictions	748,243	3 ((748,243)		_		-		-		<u>-</u>
Total revenue	2,453,843		(26,717)		2,427,126	<u> </u>	22,604		(40,000)		2,409,730
			•								
EXPENSES											
Program Services											
Advocacy	1,107,252	2	-		1,107,252		-		-		1,107,252
Education	324,103		-		324,103		-		-		324,103
Membership services	336,788		_		336,788		-		-		336,788
Promotion	230,89		-		230,895		-		-		230,895
Total program expenses	1,999,03		-	-	1,999,038	-	-		-		1,999,038
Support Services											
General & Administrative	132,95	2	-		132,952		-		-		132,952
Fundraising	44,99		-		44,998		-		-		44,998
Payments from Trust to League		_	.		<u>-</u>		40,000		(40,000)		-
Total support expenses	177,95	0	-		177,950		40,000		(40,000)		177,950
Total expenses	2,176,98	8	-	· ·	2,176,988		40,000		(40,000)		2,176,988
CHANGE IN NET ASSETS (DEFICIT)	276,85	5	(26,717)		250,138		(17,396)		· .		232,742
Beginning net assets	(335,65	9)	419,798		84,139		547,014		<u> </u>	<u> </u>	631,153
Ending net assets	\$ (58,80	4) \$	393,081	_\$	334,277	\$	529,618	\$	<u> </u>	\$	863,895

LEAGUE OF AMERICAN WHEELMEN, INC. AND SUBSIDIARY CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2011

(With summarized Financial Information for the Year Ended December 31, 2010)

							Total		. (Total			
	Advocacy	1	Education	Membership Services		Promotion	Program Support	_	General & Admin.	Fund- Raising	Support		2011 Total	Z010 Total
Salaries	\$ 441,028	89	156,481	\$ 135,009	69	71,771	\$ 804,289	↔	90,536	\$ 13,797	\$ 104,333	& &	908,622 \$	856,891
Payroll taxes & benefits	75,590	0	26,820	23,140		12,301	137,851		15,517	2,364	17,881	_	155,732	147,335
Professional services	57,191		33,764	43,649		37,896	172,500		46,220	17,739	63,959	ത	236,459	361,047
Facility & catering fees	170,979	മ	420			3,783	175,182		4,614	,	4,614	4	179,796	184,701
Printing	47,829	o o	11,102	45,713		44,681	149,325		5,902	514	6,416	G	155,741	237,058
Postage & delivery	15,872	8	13,057	37,748		27,019	93,696		1,937	1,022	2,959	o	96,655	115,745
Travel	60,730	0	28,594	5,576		9,828	104,728		31,859	4,573	36,432	2	141,160	131,769
Rent			•	•			1		86,523	1	86,523	m	86,523	85,948
Supplies	65,260	0	6,898	5,431		465	78,054		15,578	223	15,801		93,855	61,495
Dues & subscriptions	40,400	0	•			1,609	42,009		3,640	625	4,265	വ	46,274	71,316
Insurance			•	·		•	•		8,824	•	8,824	4	8,824	9,557
Telephone & internet		,	•	·		1	'		11,312	•	11,312	2	11,312	10,121
Equipment rental & maint.		,	'			1	,			ı				•
Interest			•	•			'		5,858		5,858	80	5,858	7,178
Bank and c.c. fees			•	·		•	1		31,425	ı	31,425	2	31,425	22,168
Depreciation		,	'			•	1		15,850	ì	15,850	0	15,850	15,605
Other taxes			•	·			•		2,902	ı	2,902	Ο.	2,902	3,206
Indirect cost allocation	132,373	ი ი	46,967	40,522		21,542	241,404		(245,545)	4,141	(241,404)	(4	1	5
Totals	\$ 1,107,252	8	324,103	\$ 336,788	ω	230,895	\$ 1,999,038	φ	132,952	\$ 44,998	\$ 177,950	ss.	2,176,988 \$	2,321,140