

LAB Executive Committee  
Phone Meeting – 11/19/10

Present on Call: Tim, Amanda, Hans, Harry, Andy, Elizabeth,

Budget

We have figures through September; they appear similar to last year

Next 5-6 weeks will determine the year

The bottom line will look worse than budget because SRAM adjustment moved money from 2010 into 2009

We continue to struggle with the membership income line

Q: Tim – What is our line of credit limit?

A: Andy – 200K

\What we are doing – Summit pre-registration, Summit sponsorship, acceleration of major donor training

Q: Hans – Where are we from a cash flow perspective?

A: Andy – Cyclical pattern similar to previous years – fourth quarter is tight

Q: Hans – No call yet for extreme measures?

A: Andy – We are watching closely

Andy – We thank Eric for his help in developing cash flow statement

2011 Budget

Biggest change is a redo of the website

We expect major donor training to be launched

We have received Trek and SRAM funding

No major changes in programs

No national rally in 2011

No educational conference – no income

We still need to discuss with SRAM how money gets distributed

No budget yet for legal preprogram

No money budgeted for bike month

Q: Andy – Do we need a dues increase?

Q: Harry – How do we plan on attracting new members?

A: Andy – Using electronic mailing lists and Scott has ideas using Facebook.

Q: Hans – Noticed salary line increased by `12%

AL: Andy – This reflects full-year funding of positions

Workplan

Tim – We should have a development program; we need to get one started

Andy – We would love to do it; we need 100K to make it happen – either through additional income or expense reduction

Elizabeth – The “asks” need to come from an active board and ED

Amanda – Put a plan in place. Put money in the budget for later this year. Use John as a resource

Tim – Have David Madsen talk with John. John and Gail will co-direct the Development Committee and put together a plan.

Hans – Put line item into budget for a Development Director in second half of 2011

Hans will work with Andy to shuffle funds

Harry – The Development Committee and Any/Elizabeth need to integrate the position into the development effort

Jennifer ????? should be added to the Development Committee

### Dues Increase

Q: Andy – What is the ExComm’s appetite for a dues increase?

A: ExComm – positive

Andy will put together a proposal

### Miscellaneous

Hans sent the By-Law Committee some proposed changes. We will soon know how the elections went

Elections close late January. We will distribute information after elections close

Hans proposed a live Board meeting on Monday of Summit – 3/7/11 and another live meeting in late fall (November) from Friday night through mid-day Sunday

Strategic plan next steps – a conference call with Andy and Rob

Hans will distribute the strategic plan write-up

Respectfully submitted,

Harry